

**Lead Retrieval Service**  
**SDPA Annual Summer Dermatology Conference 2019**

June 5 – 9, 2019 Washington, DC

<https://www.computecserv.com/sdpa/step2.asp>

Please note: SDPA provides each Exhibiting Company with one (1) lead retrieval for scanning of attendee badges during exhibit hours only.

**This order form is only for ordering additional scanners or other items such as printer, customer qualifiers, and delivery services. The items ordered can be picked up at the SDPA Registration Desk upon your arrival.**

**Exhibitor Information**

Contact: \_\_\_\_\_  
 Company: \_\_\_\_\_ (As it appears on booth contract)  
 Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 Phone: \_\_\_\_\_ Fax: \_\_\_\_\_  
 Email: \_\_\_\_\_

**Scanner**

	Advanced *	Regular	Qty	Sub Total
Sale Lead Retrieval Scanner**	\$270.00	\$295.00	_____	_____
<b>Options</b>				
Customized Qualifier Sheet	\$40.00	\$65.00	_____	_____
Printer**	\$40.00	\$65.00	_____	_____
In-Booth Setup and Pickup	\$40.00	\$60.00	_____	_____
			<b>Total</b>	_____

\* The advance order date is May 17, 2018. No Refund after June 5, 2019

\*\* Scanner and Printer are battery operated

**Payment**

Method:  Visa  MC  AMEX  Check

Credit Card No. \_\_\_\_\_  
 Expiration Date: \_\_\_\_\_ Security Code: \_\_\_\_\_  
 Card Holder: \_\_\_\_\_  
 Billing Address: \_\_\_\_\_  
 \_\_\_\_\_  
 Signature: \_\_\_\_\_

**Payable to:**  
 CompuTec, Inc  
 3130 Andora Dr  
 Ypsilanti, MI 48198  
 Phone: 734.929.4052  
**Fax: 734.929.2953**  
 Qizhu1407@gmail.com

**Lead Retrieval Service**  
 will show on your credit card statement

Items ordered can be picked up at the SDPA Registration Desk as early as Wednesday June 5, 2019. The terminal should be returned within one (1) hour at the end of the show. If the terminal is not returned within two (2) hours of ending of the show a fee of \$1800.00 will be charged to your company.

## Lead Qualifier Sheet

In addition to the demographic questions on the attendee registration form, this lead retrieving system comes with fifteen built-in qualifier questions. They are as follows:

- |                               |                          |                            |
|-------------------------------|--------------------------|----------------------------|
| <b>1. Send Line Card</b>      | <b>6. Provide Quote</b>  | <b>11. VAR</b>             |
| <b>2. Send Catalog</b>        | <b>7. Immediate Need</b> | <b>12. OEM</b>             |
| <b>3. Send Detailed Quote</b> | <b>8. Set up Demo</b>    | <b>13. Does Purchasing</b> |
| <b>4. Send Sample</b>         | <b>9. End User</b>       | <b>14. Recommends</b>      |
| <b>5. Have Salesman Call</b>  | <b>10. Distributor</b>   | <b>15. Final Say</b>       |

This list could be customized to fit your individual needs. Please fill the following lines with the desired qualified questions and send with the order form on the front page. ***Please print clearly!*** There is no limitation on how many questions to be used, however, we recommend to limiting the number of questions to under 30.

Replace the built-in list       Add to the built-in list

1.	17.
2.	18.
3.	19.
4.	20.
5.	21.
6.	22.
7.	23.
8.	24.
9.	25.
10.	26.
11.	27.
12.	28.
13.	29.
14.	30.
15.	31.
16.	32.

## Lead Retrieval Scanner



- \* The Lead Retrieval Scanner is a hand held RFID scanner
- \* It is approximately the size of a smart phone
- \* Data can be downloaded utilizing USB memory stick (not provided)
- \* The scanner and mobile printer are battery operated, does not require electricity
- \* The battery for both machines should last entire show if used properly
- \* The Excel file with all information will be sent immediately after show end

Every attendee is provided with a RFID tag inside the badge. The contact information coded in the RFID tag includes: Name, Company, Address, City, State, and Zip Code.

To capture the information

- Move the scanner about 1 or 2 inches to the badge.
- A beep will sound, attendee information will appear on the screen
- If a mobile printer is connected, the information will be printed automatically

To select command options:

- Tap anywhere on the touch screen
- Option commands will appear on the bottom of the screen
- Move between scanned record by click on left (back) or right (forward) button
- Click on “Print” button to print current record
- Click on “Query” button to select attendee qualifier

To select Qualifier:

Once the Query button is clicked, the Qualifier screen will be displayed on the screen

- Click on the pre-defined qualifier to select or unselect
- Click on the “Comment” button to add free style hand write comments by using the stylist pen.

To download data in your booth:

- Remove the USB scanner, and replace it with your own USB memory stick
- Click on the exit [X] on the top right corner of the screen
- Click on “Copy to Disk” button
- “Record.txt” will be created on your USB memory stick
- Remove your own memory stick
- Replace with the USB scanner
- Click on “Cancel” button to go back scanning
- Click on “Power off” button to turn off the scanner